

Company: INSZOOM.COM.

**Position: Sr. Software Sales Executive**

Company contact: Raj Vaidyamath

email: [raj@inszoom.com](mailto:raj@inszoom.com)

Job type: Inbound/Outbound sales

Job description:

INSZOOM provides a comprehensive Immigration Compliancy and Case Management Solutions for U.S. Immigration and Global Immigration to small, medium and larger Firms including the Law Firms and Human Resource at Corporations. The Global Immigration Edition facilitates visa-processing capabilities around the world. The Corporations may process, file and track these visas in-house or even outsource their immigration needs to multiple law firms, and yet have complete and central control of their immigration data. Earn while you learn - success will be amply rewarded!

Required qualifications:

- Sales Representatives are responsible for attaining and exceeding quotas related to the sale of business solutions.
- Excellent usage of MS Outlook, Word, and Excel
- Meticulous organizational skills
- Professional verbal and written communication skills
- Ability to multitask efficiently
- Must be willing to travel in USA and other parts of world

Additional information:

You will generate new business in existing accounts and new markets. You will be responsible for driving strategic, business-wide of INSZOOM value added products and services. You must be able to forecast sales activity and revenue achievement, while creating satisfied and Reference-able customers.

If you meet the above qualifications and are excited with the prospect of working with INSZoom, please send your Detailed profile + salary expectations. Please email your resume to [raj@inszoom.com](mailto:raj@inszoom.com). Please indicate the position applied for in the subject line.