

## Job Opening

**Company:** INSZOOM

**Position:** National Software Sales Manager

### WE ARE:

A rapidly growing software firm INSZOOM.COM Inc., based in San Ramon, with offices in the UK and India. We are widely acknowledged to be the world leader in immigration software. With our current service line, we envision substantial growth in the US and internationally over the next several years. Behind that, we are prepared to launch other products and services that will propel us even further and faster. We are aiming high, and fully intend to achieve our vision.

### WE SEEK:

A sales management professional to manage our expanding outside and inside sales team. The ideal candidate will likely be an individual who:

- Has a proven track record selling and managing a team selling like services.
- May have less experience than others, but is ready to take his/her career to the next level.
- Is not seeking a 6 figure salary, but nevertheless expects to earn well over \$100K, and recognizes that that level is best achieved via an uncapped incentive compensation plan.
- Prefers a hands-on, field orientation with personal responsibility for top tier accounts.
- Can provide consistent, focused management and leadership to the direct sales team.
- Can meet and exceed targeted results on a consistent basis.
- Is also excited by the opportunity to participate in strategic level discussions with ownership and senior managers.

### WE OFFER:

- A base salary and benefits
- An executive compensation plan that has significant upside
- The challenge and excitement that comes from being a key player in a small, rapidly growing enterprise
- Minimum 2 Year Sales Management is MUST and 25% of Travel is Required with in US and International in near future.
- For more information, please visit us at <http://www.inszoom.com> and send us your updated resume to [raj@inszoom.com](mailto:raj@inszoom.com)
- PLEASE INDICATE "NATIONAL SALES MANAGER" as part of Subject. Email without the subject line may take longer time in response.