

## Have a Hot Time at Our Summer Concerts

Last Friday in June, July, August and September  
Noon–1:30 p.m.

**Here's a real lunch-hour treat:** Come outside and enjoy the great sounds at Bishop Ranch's 1st Annual Summertime Concert Series. Check the lineup for June and July:

**Friday, June 25, 2623 Camino Ramon (BR3)**

The Fabulous **CruiseTones** are a popular Bay Area band that plays a wide variety of songs—everything from late '50s favorites to today's hits, rock 'n' roll to oldies, pop to swing, R&B and funk to classic rock. In short, this experienced and talented group plays something for everyone and loves doing it.

**Friday, July 30, 6111 Bollinger Canyon (BR1)**

The **Back Pages:** This band plays the best of '60s rock 'n' roll—the Beatles, Rolling Stones, Byrds, Beach Boys and more. For more info, visit [www.thebackpages.net](http://www.thebackpages.net).

**Be sure to check for August and September listings in the next issue of *Inside Bishop Ranch*.**



SAINT MARY'S COLLEGE  
of California

## Need Help From Interns?

**Bishop Ranch and Saint Mary's College of California** are pleased to announce a new internship program for Bishop Ranch businesses. The year-long program begins Fall 2004, with a pilot project this summer for companies that want to sign up an intern right away.

Saint Mary's College and Bishop Ranch Tenant Services will coordinate the program, which will include interns with wide-ranging backgrounds and experiences drawn from undergraduates, graduate business students and extended education management students. Your internships may vary in schedule and duration but should feature a role that emphasizes professional work experience.

If you have a specific project in mind for an intern, contact Tenant Services at **543-0100** or e-mail [mmagee@bishopranch.com](mailto:mmagee@bishopranch.com). (You'll be directed to submit an "Intern Needed" form.)

## The Tenant Fair Is for You



**Wednesday, June 16**

**11 a.m.–2 p.m.**

**2633 Camino Ramon,  
Suite 150 (BR3)**

**RSVP, 543-0100**

**FREE**

**So what, exactly, is a "Tenant Fair"?**

It's an on-site trade show presenting business representatives and vendors—conveniently gathered at one time and in one place—with much to offer you and your business. And all of the exhibitors provide preferred rates to Bishop Ranch tenants (see the companies listed in each issue of *Inside Bishop Ranch*).

Hotels, restaurants, caterers and other businesses will host tables with information, giveaways and prizes. It's a terrific opportunity to meet and greet and learn what's new. There will be tasty refreshments, too. **Our Grand Prize Drawing:** Be sure to stop by and register for the Grand Prize—two tickets to see **Chris Issak at Wente Vineyards!**

Please RSVP by Monday, May 24, to **543-0100**. We hope you'll visit and say hello.

## Go Giants!

**Friday, July 30**

**4:30 p.m., departure**

**7 p.m., game time**



**Enjoy a fan's night out at the ballgame** with fellow Bishop Ranch tenants when the San Francisco Giants meet the St. Louis Cardinals on Friday, July 30. The price per person is \$75, which covers transportation to and from Bishop Ranch, beverages onboard the bus, lower box seats at the ballpark and "Giants Bucks" to enjoy game-time refreshments.

Call Tenant Services at **543-0100** to reserve your seat. Don't delay—only 30 seats are available. (Limit: three tickets per tenant.) RSVP deadline is **Friday, July 9**.

## Bishop Ranch Night

### at Costco

Saturday, June 5

Costco Danville

3150 Fostoria Way,

Danville

7-9 p.m.



Shop to your heart's content during a private shopping night at Costco in Danville on Saturday, June 5. The store will remain open after its official closing hour, just for Bishop Ranch Tenants and their families. (You don't have to be a Costco member to take advantage of this bargain-hunting opportunity.) There'll be raffle prizes and refreshments, too. Tenants must RSVP to Tenant Services, 543-0100, by June 3.



## Save 50% on Tickets to Great America

Bishop Ranch and Paramount's Great America are offering a terrific bargain on tickets to the popular amusement park—just \$24 each. Bishop Ranch tenants save 50% on the general admission price. And there's no waiting in line—you can purchase and print your tickets from your computer. Just go to [www.bishopranch.com](http://www.bishopranch.com), click on "Tenant Services," then "Sports & Attractions." (Use the "Bishop" code.)

Bishop Ranch tenants and their families can also obtain VIP tickets to the following amusements. (Call Tenant Services and allow three business days for delivery.)

#### Six Flags Marine World

Just order your VIP card and start saving right away. More good news: You can also use the Six Flags Marine World VIP card to get a special discount at Waterworld USA in Sacramento and Concord.

#### Pier 39

The Pier 39 coupon package offers a wonderful selection of savings on a number of the site's popular restaurants, shops and attractions.

## Tenant Profile: Robert Waldron

With Lincoln National Sales Corporation's revenue up a whopping 35% in 2004, it's no wonder that Robert Waldron says he's "glad to wake up every day excited to serve my clients." He and his partner, Celeste Gurulé, manage offices from Southern California to the Canadian border.

Waldron, a 29-year Lincoln employee, assists clients with investments and cash-flow models for financing retirement and child education, and helps family-run businesses transfer assets from one generation to the next. Waldron and Gurulé's mission is to "provide clients with clear solutions that help them grow, manage and protect the work of a lifetime." That's best achieved, says Waldron, by "building client relationships through trust and integrity in offering unbiased professional advice and uncompromising service."



#### Résumé

**Name:** Robert J. Waldron, Jr.

**Title:** Managing Director

**Company:** Lincoln Financial Advisors/Sagemark Consulting/California Fringe Benefits

**Location:** Bishop Ranch 8

**Number of employees:** 200 in Bay Area

**Year company was founded:** 100th anniversary this year

**Years at Bishop Ranch:** 15

#### Company Profile

**Offices:** Corporate headquarters, Philadelphia, PA; offices throughout California, Oregon and Washington

**Business:** "We're a nationally recognized, fee-based financial planning firm serving affluent business owners, individuals, retirees and not-for-profit healthcare facilities."

**Business approach:** "First, and foremost, we educate our clients; we have a 'service first' approach to meet our clients' best interests."

**Biggest challenge:** "Market awareness—more clients need to know who we are and what we do best. We're working to better identify our services."

**Biggest risk taken:** "We survived the 2000-2002 stock market downturn by hiring new financial planners and training them to be very effective, very quickly."

**Favorite task:** "I enjoy working with our clients and their financial planners every day."

**Least favorite task:** "Managing the financials of running a business. I'm a 'people person,' so I'm not as fond of watching the numbers."

**Your source of inspiration:** "I enjoy the daily success stories that occur in working with clients and their planners."

#### Personal Philosophy

**Best way to motivate coworkers and staff:** "I believe in building relationships with people, hearing what our staff and clients really need and motivating them to reach their goals."

**Suggestions for up-and-coming executives:** "Surround yourself with good people, support and praise them and lead by example."

**A goal you still want to achieve:** "To work 'only' five days a week—and reach a single digit golf handicap."

**Favorite pastime and stress-buster:** "I love to walk along the beach. I also like to relax with family and friends."

**Favorite cause:** "I serve on the Community Board of Mt. Diablo YMCA. I also contribute to Habitat for Humanity and Wardrobe for Opportunity. In addition, I support research to find a cure for cerebral palsy."

## Bishop Ranch's New Conference Center Coordinator

**Introducing Amanda Cantu**, coordinator of the new Bishop Ranch Conference Center. Amanda has several years of experience arranging meetings for corporate clients, and she also worked with 24-Hour Fitness.

As the Conference Center coordinator, she'll simplify the planning process, so you can focus on your meeting goals. She'll be on-site at the Conference Center and eager to assist with any of your meeting needs, including:

- selection of catering menus
- room configurations
- audio/visual equipment requirements
- guest registration

Amanda can also help you secure independent conference support services, including retreat facilitators and foreign language interpreters.

FYI: The Bishop Ranch Conference Center, located at 2623 Camino Ramon, Suite 175 (BR3), is open now. For reservations or more information, please contact Amanda at **543-7700** or e-mail [Conferencecenter@bishopranch.com](mailto:Conferencecenter@bishopranch.com).



## Employers—Have a Position to Fill?

**Bishop Ranch introduces an opportunity** to post your job opening at no cost. In our continuing effort to provide you with various services and options to improve your business day, we are now offering employers a unique way to find your next employee.

We are premiering "Job Openings at Bishop Ranch" on our Web site starting in July and inviting employers to post their job openings on [www.bishopranch.com](http://www.bishopranch.com). All job openings will be presented in the same format so prospective candidates can easily locate your company and information about your particular opening. To support you, we'll advertise this new Web site link through our newsletter and other promotional collateral that we provide to Bishop Ranch tenants. All job postings will be active for 30 days, unless you ask us to extend the posting time.

To take a look at the job posting form, visit [www.bishopranch.com](http://www.bishopranch.com), click "Tenant Services" and then "BR Job Openings." Please fax your completed form to Tenant Services at **543-0102** or e-mail it to [scorbett@bishopranch.com](mailto:scorbett@bishopranch.com).

## New Discounts for Sponges



**Sponges Car Wash discount cards**, offered exclusively to Bishop Ranch tenants and their families, expire on July 1. To get your new card, valid for one year, call Tenant Services at **543-0100**. Discount cards for all professional services are available, too. You can save as much as \$79 on one detail job with this offer.

Just show your card at Sponges to get reduced rates. Need more info? Visit [www.bishopranch.com](http://www.bishopranch.com) and click on "Tenant Services."

## A Deal on A's Baseball Tickets

**Encore performances:** The

Oakland A's are once again offering Bishop Ranch tenants discount tickets for select home games. What better way to enjoy the American League's best pitching rotation—including Barry Zito, Tim Hudson, Mark Mulder and company—not to mention offensive standouts Jermaine Dye and Eric Chavez?

For game dates and ticket pricing, visit our Web site at [www.bishopranch.com](http://www.bishopranch.com), click on "Tenant Services," then "Attractions & Sports."



## Ready, Set, Walk!

**Bishop Ranch Walking Club**  
**Monday, June 7–Monday, September 27**  
**Noon–1 p.m.**  
**2633 Camino Ramon, Suite 150 (BR3)**  
**\$1 per walking session or \$16 for the series**

**It's time to put on your walking shoes** and become a charter member of the Bishop Ranch Power Walkers. Don't worry about your level of experience or skill—everyone's welcome to participate.

Instructor Julia Loewecke is a corporate wellness consultant, certified personal trainer, cycling instructor, triathlete and owner of "Friends in Fitness," a company dedicated to health and wellness. The club fee covers maps, information on workouts and sports nutrition, and more.

Join us for a great way to get healthy and have lots of fun. Call Tenant Services, **543-0100**, to sign up today.

## Preferred Rates for Bishop Ranch Tenants

**Discounts on soccer tickets, auto repairs, haircuts, gift baskets and trips to the veterinarian** are among the new bargains available exclusively to Bishop Ranch tenants this month. Visit [www.bishopranch.com](http://www.bishopranch.com) and click on "Tenant Services" to choose these and other special offers from the sponsor companies listed below.

### New This Month

A-1 Auto Repair • Awe-Dacious Salon • Bishop Ranch Veterinary Center • Chic & Younique • ClubSport of San Ramon • CP Communications • East Bay Flower Co. • Empire Realty • Gift Baskets by Design • Ha Long Bay Restaurant • Hotel Griffon • Pleasanton Rentals Inc. • Quality Haircuts • San Jose Earthquakes • Spray Soleil

### Caterers

Classic Catering • Diablo Deli • Giuseppe's Pasta & Grill • Scott's Seafood Bar & Grill, Walnut Creek • Valley Catering • Wallace Enterprises Inc.

### Restaurants

Applebee's Restaurant • A & Noi East Meets West Restaurant • Alouettes Restaurant • Blackhawk Grille • Bollinger Bar & Grill • The Brass Door • Bridges • Café Esin • Garre Restaurant & Winery • Hot Basil Café • Kabob House Too Restaurant • La Salamandre Restaurant • Luna Loca Mexican Restaurant • Mangia Italia Restaurant • Mudd's • Regional St. Bistro Restaurant • Steaks & Stix Restaurant

### Hotels

AmeriSuites Hotel • The Carneros Inn • Courtyard by Marriott • Crowne Plaza Hotel Pleasanton • Embassy Suites • Hampton Inn • Hilton Garden Inn Livermore • The Huntington Hotel • Hyatt Regency San Francisco • Lafayette Park Hotel • Marriott Walnut Creek • Monarch Hotel • Oakwood Corporate Housing • The Rose Hotel • Sierra Suites San Ramon • Summerfield Suites • Wyndham Garden Hotel

### Miscellaneous Services

20/20 Optometry Inc. • 24-Hour Fitness • A Lucky Dog • AHN's Shoe Repair • American Financial Lending • Artful Solutions • AT&T Media Services • Avis Rent-a-Car • The Balanced Gourmet • The Basket Lady • Bay Plant Company Inc. • Bishop Ranch Dentistry • Black Tie Transportation • Bodylines Day Spa • Cakes to Celebrate • California Overnight Delivery • Cambridge SoundWorks • Campus Wireless, LLC • Corporate Flowers & Gifts • Cort Furniture Rental • *East Bay Business Times* • East Bay Eye • Eastrom • Enchanted Florist & Gifts • Enterprise Rent-a-Car • Excel Graphics • Fast Frame of San Ramon • Gift Bags Online • Give Something Back Office Supplies • Graphic Design & Creative Services • Healthy Ways Muscle Therapy Solutions • Heaven's Best Carpet Cleaning • Home Inventory Specialists • Hornblower Cruises • Indulgence Salon • Ladies Workout Express San Ramon • Linda Evans Fitness Center • Matchpoint Graphics • MD Cellular World Inc. • Moore North America • Nor-Cal Moving Services • My Training Dept. • Out & About • The Paper Trail • Performance Lending & Investments • The Rain Forest • Roger Louis Salon & Spa • Roesbery/Spillner Car Care • San Ramon Family Optometry • San Ramon Floral Fantasy • San Ramon Lighting Inc. • San Ramon Occupational Center • San Ramon Veterinary Hospital • Smog Check by Boss Trucks • Sponges Car Wash • Suddath Relocations • Susan Cooke Interior Design Group • Synergy Relocations • Tans Plus • Technology Integration Group (TIG) • TLC Interior Plant Services • Tutoring Club • Valley Limousine Inc. • Versailles Jewelers • XO Communications

## Pilates Classes Continue

5000 Executive Parkway, Suite 500 (BR 8)

Six-week session: \$42 (\$40 cash)

**Pilates, the series,** continues its run at Bishop Ranch—definitely due to popular demand. Judith Connaughton will be the instructor in the upcoming round of classes. Here's the schedule for the Tuesday and Thursday sessions:



**Tuesday, June 15–July 20, noon–1 p.m.**

**Thursday, June 17–July 22, noon–1 p.m.**

**New:** Wednesday classes, June 9–July 14, 5:15–6:15 p.m.

Call Tenant Services, **543-0100**, for Wednesday class dates and to reserve your spot. (In order to schedule Wednesday classes, we must have at least 12 sign-ups.)

## San Joaquin and East County Commutes Improve

**Good news:** More commuters than ever are boarding San Joaquin's ACE train and the connecting 920 express buses to Bishop Ranch. (Could part of the appeal be the free Internet access onboard?) New schedules for Tri Delta Transit's Express Buses to Dublin BART will also improve the trip to Bishop Ranch for commuters from Antioch, Oakley, Brentwood, Discovery Bay and Byron.

A new BRTC rider incentive of eight weeks for the price of two is available for both services. For info on incentives and transit routing to your Bishop Ranch work site, call **830-0101**.

## Get Child-Care Referrals

**Your Tenant Services office is working** with child-care referral agencies in Contra Costa County as well as elsewhere in the Bay Area, and can help you obtain a list of licensed child-care providers based on your child's age, location of the child-care facility, hours required and any special needs. This referral service is free to Bishop Ranch tenants and their families. For assistance, call **543-0100**.

